

DENNIS LONEY

Federal Contractor & Strategist



MAGELLAN EXECUTIVE PARTNERS - Executive Partner

With over 200 million dollars executed in federal contracts over the past 4 years, Dennis Loney brings the expertise of identifying and pursuing business opportunities with the federal government. Dennis has a strong business acumen with expertise in business start-ups; these include planning and overseeing the development of multiple corporate offices, and a new call center/distribution center. He has a proven track record of increasing revenue, decreasing employee turnover, and improving employee morale.

In his last role, Dennis was the VP of Business Development and Operations for NewView Oklahoma. He was responsible for identifying, developing and contracting various products and services with the Federal Government through NVO's affiliation with National Industries for the Blind and AbilityOne Program. He Successfully added 16 items to the Federal Procurement List, resulting in increased annual revenues plus having added 30 additional items in various stages of development.

As one of Magellan's Executive Partners, Dennis has been responsible for developing a process to offer services to new and existing clients to guide them towards initial setup in Federal procurement systems, and identify and pursue Federal contracting opportunities.

Current Roles:

- Executive Partner, Magellan Executive Partners

Leadership History:

- VP of Admin and Marketing, TVC/Prepaid Legal
- President, Advantage Marketing Systems
- COO/VP, AMS Health Sciences INC.
- VP of Business Development - Operations NewView OK

Dennis attended Oklahoma State University OKC in Environmental Management.

About Magellan Executive Partners:

Magellan's mission is to grow executives worth following and build businesses that thrive. Working with CEOs, business owners, leaders and companies around the country each year, Magellan is known for its expertise in corporate growth strategies and executive development.



MAGELLAN 12304 Market Dr. Suite B Oklahoma, OK 73114
Phone: 405.286.2816
EXECUTIVE PARTNERS www.MagellanExecutivePartners.com