

DAVID WOODS

CHIEF EXECUTIVE OFFICER



As CEO of Magellan Executive Partners, David is passionate about helping CEOs and owners grow their organizations, their leaders, and their teams. David is an expert in strategic thinking, executive development, and executive coaching. David's greatest attribute is the deep level of trust and friendship he builds with those he has the opportunity to know and serve.

A believer that the "skills and wisdom" of great leaders and great organizations can be taught, David has helped to author several of Magellan's key growth programs, including Strategic Orienteering, Master Executive, and Leading UP.

Early in life, David was voted "shyest boy" in high school. His years of national and international experience have provided him opportunities to learn the skill of networking and building long-term executive relationships. Inspired by these interactions, David authored the book "The Art of Networking... Beyond the Handshake" and is now a sought-after speaker on this topic.

Notably, David is the former CEO of Ditch Witch® Construction Equipment. With more than 1600 employees and 140 dealers in 40 countries, the company is the world's largest manufacturer of underground construction equipment.

David is also a frequent keynote speaker at business conferences on the topics of "Building Businesses that Thrive," "Leading UP," and other aspects of leadership and executive mastery.

Current Roles:

- CEO – Magellan Executive Partners
- Co-founder and Partner at Cortado Ventures
- Executive Board of Directors, Allied Arts
- Board of Directors, Pelco Products Inc.
- Board of Directors and Past Chairman, Leadership Oklahoma
- Board of Directors, Water4
- President's Advisory Board – University of Central Oklahoma

Leadership History:

- CEO of Ditch Witch (aka The Charles Machine Works)
- Co-owner, GiANT Partners, GiANT Capital, GiANT Impact, and GiANT Worldwide
- Co-owner of Crowdscribed Publishing
- CEO of EXIM Group - International Strategy Company
- Board of Directors, The State Chamber, Oklahoma
- President's Advisory Council OSU-OKC
- Board of Governors - Oklahoma State University Foundation

Honors:

- Honored as one of the fastest-growing companies, led by an OSU graduate.
- Honored as one of Oklahoma's Most Admired CEOs
- Honored as one of OSU's top 100 Graduates over the past 100 years
- Past Chairman, Association of Equipment Manufacturers
- Nationally recognized as a BSA leader as a Distinguished Eagle Scout

About Magellan Executive Partners:

Magellan's mission is to grow executives worth following and build businesses that thrive. Working with CEOs, business owners, leaders, and companies around the country each year, Magellan is known for its expertise in corporate growth strategies and executive development.



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